

Scotiabank's team of Home Financing Advisors specialize in providing innovative home ownership solutions and delivering exceptional customer service. We're committed to helping you grow your business by providing your clients with the advice necessary for them to realize their home ownership goals.

Contact us today to discuss how you and your client can benefit from a relationship with a Scotiabank Home Financing Advisor.



Refer your
clients with
confidence.

You're richer
than you think.*



Scotiabank's team of Home Financing Advisors is dedicated to helping Canadians realize their home ownership dreams, whether buying a first home, building a new home, or financing a recreational property. We have the expertise to recommend the financing solution best suited to your clients' unique home financing needs.

What we can do for you

- Help you close more sales and support your clients throughout the home buying process
- Help build your business by referring Scotiabank customers looking to buy or sell a home
- Pre-approve your buyers so they can house hunt with confidence
- Offer innovative mortgage solutions, and show you financing alternatives for your clients' unique situation
- Co-host or assist you with presentations to clients, such as Home Buyers Seminars
- Create joint marketing programs
- Reward you with points for every funded mortgage referral that can be redeemed for over 6,000 exciting items
- Help you qualify for the Scotiabank Key Partners National Event, an industry leading annual incentive trip

What we can do for your clients

- Simplify their home buying experience with sound advice providing peace of mind
- Provide fast reliable service and meet with them in their home or office at their convenience
- Examine their whole financial situation to address cash flow and down payment needs
- Provide competitive rates and flexible, innovative financing programs that make it easier for them to purchase a home
- Arrange for special financing options for self-employed clients that make financing easier and more accessible
- Offer innovative mortgage solutions, and show you financing alternatives for your clients' unique situation
- Provide financing options for vacation or investment properties
- Give 120-day Rate Guarantees* to protect from rate increases while they find the right home or property